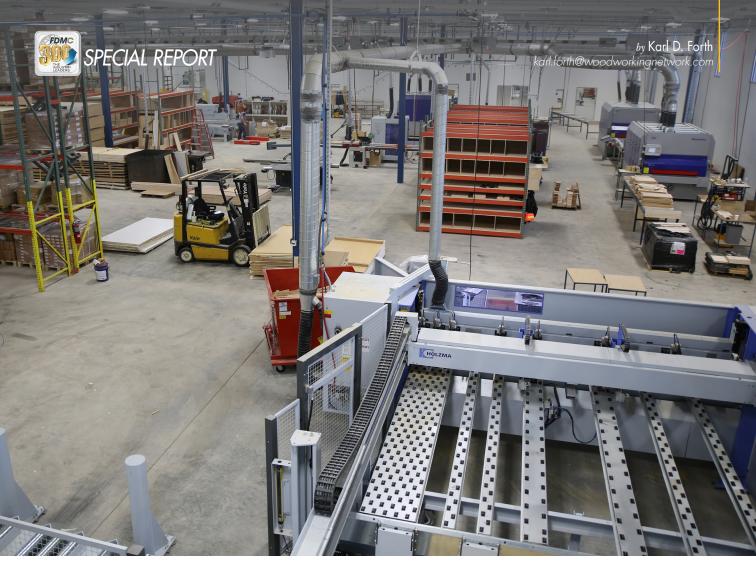


Best Practices in Woodworking Technology & Business woodworkingnetwork.com

Special Report Annual summary of industry leaders



2019



FDMC 300 wood industry leaders record seventh straight year of sales gains in 2018

The group of the 300 largest cabinet, millwork, furniture and fixture manufacturers in North America topped \$54 billion in sales.

ales for the *FDMC* 300 group of companies grew 4.75 percent in 2018, to reach \$54.691 billion. This group of the 300 largest North American cabinet, millwork, furniture and fixture manufacturers recorded a seventh consecutive year of sales expansion in 2018, the year just completed. In 2017, sales grew 5.4 percent over the previous year to \$52.209 billion.

Companies in most market sectors

that reported indicated growth or similar sales levels compared to the previous year. Some of the largest publicly traded manufacturers consolidated operations or concentrated on improving efficiency rather than increasing overall revenue.

The *FDMC* 300 is a group of the 300 largest cabinet, furniture, millwork, store fixture, office/contract and component producers in North America. This summary of wood manufacturing firms' sales performance is published annually by *FDMC* magazine.

There were adjustments in some company information in 2018 due to new data, mergers and consolidations.

Also, there were several companies listed last year that are no longer included, along with new companies and a few name changes.

In 2017 we identified five companies that closed. In 2018, we identified only



three companies in the group of 300 that went out of business. We will detail these changes and look more closely at several key market segments in future issues of *FDMC*.

Most notably, Heritage Home Group LLC sold its Broyhill, Thomasville and Luxury Group business units and filed for Chapter 11 bankruptcy. Formerly known as Furniture Brands, this company was one of the largest in the *FDMC* 300 at one time and was still one of the largest residential furniture companies.

One major cabinet manufacturer purchased another when American Woodmark bought RSI Home Products. Also, JSJ Corp. closed its izzy+ contract furniture operation, and Harden Furniture closed its New York operation. Its future is uncertain.

Several other companies consolidated. A few of these changes happened late in the year, and both companies involved are listed separately.

The year 2018 was the seventh straight in which the overall group of companies reported sales increases. This long period of growth came after five consecutive years of declines from 2007 to 2011.

Sales for the *FDMC* 300 group of companies grew 5 percent in 2016 over the previous year to \$48.786 billion. Earlier, we calculated annual sales for this group to be \$46.404 billion for 2015. That was an increase of 7 percent over \$43.325 billion for 2014.

A detailed list of the top 25 companies and a summary of all 300 companies is included in our coverage in this issue. Additional information can be found at www.woodworkingnetwork. com. The full list of 300 companies is also online.

We were not able to get updated sales and employee numbers from some privately held companies, but were able to update at least some information on most of these firms.

Several companies previously listed were not included in 2018 because they had sales just below the 300th company. These companies are still in operation and may be included in future years. +

Pollmeier is sponsor of the FDMC 300.

Analysis of the Top 10 FDMC 300 companies

Here's a look at the methodology we used for the 10 largest companies in the *FDMC* 300:

- •Ashley Furniture Industries Inc. This company reported more employees and larger manufacturing space. They make furniture in Mississippi and North Carolina, in addition to the large primary operation in Wisconsin. Ashley also has manufacturing operations in China and Vietnam. This figure was provided directly by the company and does not include estimate of retail store sales.
- 2.Steelcase Inc. Sales for company's fiscal 2018 increased about 1 percent from the previous year. Plant location and division information are the same.
- **3***Andersen Corp.* Silver Line division was sold. Sales number is our estimate for 2018. No other new information from the company.
- **4** *MasterBrand Cabinets.* Fortune Brands Home and Security's kitchen and bath cabinetry segment's sales figure

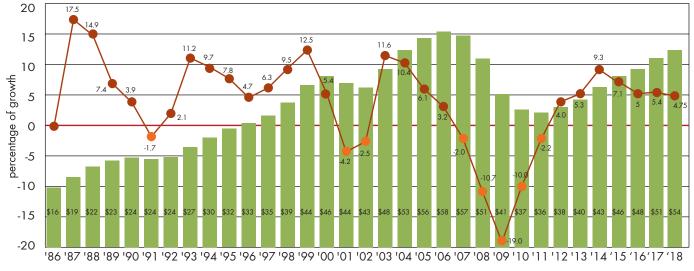
is based on third quarter sales. Auburn, Alabama, cabinet plant closed. A new operation in Reynosa, Mexico, was to open.

- **5**.*Herman Miller Inc.* Information is from the company's annual report. Sales increased 4.5 percent for the publicly traded office and contract furniture company.
- **6** Jeld-Wen Inc. This figure is based on final fiscal 2017 window and door sales for North America.
- **7.***Haworth Inc.* Revenue reported in February 2018 for the most recent fiscal year. Sales were up more than 5 percent over the previous year.
- **8** *American Woodmark Corp.* Sales figure based on 2018 third quarter. RSI sales included.
- **9.***HNI Corp.* Estimate based on third quarter sales for the office furniture segment.
- **10.***Masonite*. Company is publicly traded, and figure is based on final 2017 sales number.



FDMC 300 Top 25 for 2018





Sales for the **FDMC** 300 group of companies grew 4.75 percent in 2018, to reach \$54.691 billion. This group of the 300 largest North American cabinet, furniture and millwork companies recorded a seventh straight year of sales expansion in 2018.

Ashley Furniture Industries Inc. Main location: Arcadia, WI Divisions: Ashley Casegoods, Ashley Upholstery, Millennium Annual sales: \$5.209 billion ('18) (excluding retail)

Manufacturing plants: 12 -- Ecru, Ripley, Verona, MS; Advance, NC; Leesport, PA; Arcadia, Independence, Whitehall, WI; Tan Uyen District, Binh Duong City, Vietnam; Kunshan, China Total square footage: 20,000,000 Products: Residential furniture; dining room furniture, bedroom furniture, desks, occasional furniture, upholstered furniture, motion furniture, lamps, leather upholstery, recliners, outdoor furniture

Total Employees: 27,000 www.ashleyfurniture.com

Steelcase Inc. Main location: Grand Rapids, MI Divisions: Coalesse, Turnstone, Steelcase Health, Details, Vectra Annual sales: \$3.055 billion ('18) Manufacturing plants: 21 -- Grand Rapids, Kentwood, Gaines Township, MI; Atlanta, GA; Athens, AL; City of Industry, Corona, CA; Clymer, Dixonville, PA; Okmulgee, OK; Tijuana, Mexico Total square footage: 11.8 million Products: Seating, lighting, storage, furniture systems, interior architectural products, technology products and related products and services Total Employees: 10,700 www.steelcase.com

Andersen Corp. Main location: Bayport, MN Divisions: Eagle Window & Door, EMCO Doors, KML Windows, Dashwood Industries, Renewal by Andersen Annual sales: \$2.5 billion* ('18) Manufacturing plants: 9 -- Bayport, Cottage Grove, MN; Menomonie, WI; Des Moines, Dubuque, IA; Luray, VA; Centralia, Strathroy, London, ON Square footage: 2.8 million (Bayport) Products: Millwork; windows and doors Total Employees: 11,000 www.andersenwindows.com

MasterBrand Cabinets Main location: Jasper, IN Divisions: Aristokraft, Decora, Diamond, Dynasty, HomeCrest, Kemper, KitchenCraft, Norcraft, Omega, Schrock, WoodCrafters Annual sales: \$2.390 billion* ('18) Manufacturing plants: 16 -- Talladega, AL; Waterloo, IA; Arthur, IL; Ferdinand, Goshen, Huntingburg, Jasper (2), Kinston, NC; Grants Pass, OR; Weslaco, TX; Winnipeg, MB; Valle Hermoso, Reynosa, Rio Bravo, Gomez Palacio, Mexico; and six Norcraft locations. **Total square footage:** 6 million **Products:** Stock, semi-custom and custom fully assembled kitchen and bath cabinets; frameless RTA **Total Employees:** 12,000 *www.masterbrandcabinets.com*

Herman Miller Inc. Main location: Zeeland, MI Divisions: Nemschoff, Geiger, Maharam, ELA International Annual sales: \$2.381 billion ('18) Manufacturing plants: 10 -- Atlanta, GA; Holland, Spring Lake, Zeeland, MI; Hildebran, NC; Sheboygan, WI; Melksham, England; Dongguan, Ningbo, China; Bangalore, India; Sao Paulo, Brazil

Total square footage: 4 million Products: Contract/office furniture and related services, and residential furniture -- desks, office systems, office chairs, healthcare systems, manufacturing and laboratory systems, home office, occasional furniture, education furniture

Total Employees: 7,600 www.hermanmiller.com

Jeld-Wen Inc. Main location: Charlotte, NC Annual sales: \$2.15 billion* ('17) (North America) Manufacturing plants: 16 -- Rantoul, IL; Mount Vernon, OH; Bend, OR; Hawkins, WI, Hartselle, AL; Rocklin, CA; Kissimmee, FL; Grinnell. IA; Grand Rapids, MI; Lexington, NC; Chiloquin, Klamath Falls, OR; Sunbury, PA; Temple, TX, Ludlow, VT, Oshkosh, WI **Products:** Wood windows and doors, millwork, exterior and interior doors **Total Employees:** 9,000 *www.jeld-wen.com*

Haworth Inc. Main location: Holland, MI Divisions: Health Care Environments Annual sales: \$2.04 billion ('17) Manufacturing plants: 17 -- Big Rapids, Holland, Kentwood, Ludington, MI; Bruce, MS; High Point, NC; Canada; China; France; Germany; India; Portugal; Spain

Total square footage: 5.5 million Products: Contract/office furniture; systems furniture, office chairs and seating, desks, filing/storage, casegoods, tables (computer, conference, occasional, training, work), upholstered guest chairs Total Employees: 7,000 www.haworth.com

American Woodmark Corp. Main location: Winchester, VA Divisions: Timberlake, Shenandoah Cabinetry, Potomac Annual sales: \$1.7 billion ('18) Manufacturing plants: 18 -- Kingman, AZ; Anaheim, Mira Loma, CA; Jackson, Toccoa, GA; Gas City, IN; Monticello, KY; Allegany County, MD; Lincolnton, NC; Humboldt, TN; Berryville, Dallas, TX; Orange, VA; Tijuana, Mexico Total square footage: 5 million Products: Stock and semi-custom kitchen and bath cabinets

kitchen and bath cabinets Total Employees: 10,000 www.americanwoodmark.com HNI Corp. Main location: Muscatine, IA Divisions: Allsteel, Gunlocke, HON, HNI International, Maxon, Paoli, HBF, Lamex, bpergo Annual sales: \$1.7 billion* ('18) Manufacturing plants: 10 -- Cedartown, GA; Mt. Pleasant, Muscatine, IA; Wayland, NY Products: Contract/office furniture; desks, credenzas, filing/storage, office systems, office chairs, bookcases, conference tables, home office furniture, glass walls Total Employees: 8,500

www.hnicorp.com

Masonite International Corp. Main location: Tampa,

Annual sales: \$1.429 billion ('17) Manufacturing plants: 12 –Haleyville, AL; Largo, FL, Mason City, IA; Shelbyville, KY; Verdi, NV; Charlotte, Greensboro, NC; Northumberland, PA; Denmark, SC; Stanley, VA; Marshfield, WI; Mexico Total square footage: 1 million+ Products: Millwork: Interior and exterior doors for residential new construction Employees: 10,000 www.masonite.com

La-Z-Boy Inc. Main location: Monroe, MI Divisions: Upholstery Group: England, Casegoods Group: American Drew, Hammary, Kincaid Annual sales: \$1.338 billion ('18) Manufacturing plants: 8 -- Siloam Springs, AR; Redlands, CA; Newton, MS; Neosho, MO; Lenoir, Taylorsville, NC; Dayton, Morristown, TN,



Total square footage: 5 million Products: Residential furniture, contract/office furniture and commercial/hospitality furniture -- recliners, sofa sleepers, sofas, love seats, occasional chairs, power recliners, lift chairs, massage chairs, pedestal chairs Total Employees: 8,500 www.lazboy.com

Knoll Inc. Main location: East Greenville, PA Divisions: KnollExtra, KnollStudio, KnollTextiles, Spinneybeck, Muuto Annual sales: \$1.26 billion* ('18) Manufacturing plants: 6 -- Grand Rapids, Muskegon, MI; East Greenville, PA; Toronto, ON; Foligno, Graffignana, Italy Total square footage: 2.5 million (North America) **Products:** Contract/office furniture; office systems, office seating, desks, casegoods, file and storage cabinets, executive office furnishings, tables, lounge chairs, sofas, contract textiles, leathers **Total Employees: 4,000** www.knoll.com

13 Pella Corp. Divisions: Efco, Duratherm, Reilly Windows & Doors, Grabill Annual sales: \$1.25 billion* ('18) Manufacturing plants: 14 -- Ames, Carroll, Pella, Shenandoah, Sioux Center, IA: South San Francisco, CA; Macomb, IL; Murray, KY; Vassalboro, ME; Almont, MI; Calverton, NY; Portland, OR; Gettysburg, PA; Wylie, TX Products: Windows and doors Total Employees: 6,000 www.pella.com

Global Furniture Group Main location: Downsview. ON Divisions: Global Contract, Globalcare. Offices to Go Annual sales: \$1 billion* ('18) Manufacturing plants: 40 -- Downsview, Ontario; Marlton, NJ (U.S. headquarters) Total square footage: 4 million+ Products: Contract/office furniture. RTA furniture, office chairs, office seating, filing/storage, desks, office systems, conference tables, bookcases, sofas, upholstered chairs, swivels, meeting/training room furniture, hospitality, healthcare, education **Total Employees:** 4,500 www.globaltotaloffice.com

Masco Corp. Main location: Livonia, MI Divisions: KraftMaid Cabinetry, Merillat Industries, Masco Retail Cabinet, **Quality Cabinets** Annual sales: \$965 million* ('18) **Domestic manufacturing plants: 8** -- Middlefield, Orwell, OH; Los Lunas, NM; Culpeper, Mt. Jackson, VA, Wilson, PA, Mt. Sterling, KY; Duncanville, TX Total square footage: 5 million Products: Cabinets; Stock and semicustom assembled and ready-to-assemble kitchen and bath cabinets; other room cabinets **Total Employees: 10,000** www.masco.com

16 Dorel Industries, Inc. Main location: Montreal, QC Divisions: Altra, Ameriwood, Cosco Home & Office, Dorel Asia, Dorel Home Products, Ridgewood, Carina, SystemBuild

Annual sales: \$795 million* ('18) Manufacturing plants: 5 -- Columbus, IN; Tiffin, OH; Cornwall, ON; Montreal, QC; Helmond, Holland Products: Residential furniture and RTA furniture; juvenile furniture, entertainment centers, bookcases, desks, metal furniture, metal folding furniture, child restraint systems, futons Total Employees: 4,500 www.dorel.com

Kimball International Inc. Main location: Jasper, IN Divisions: Kimball Hospitality, Kimball Office, National Office Furniture, D'Style Annual sales: \$685.6 million ('18) Manufacturing plants: 11 -- Borden, Jasper, Salem, Santa Claus, IN; Danville, Fordsville, KY; Martinsville, VA; Tijuana, Mexico Total square footage: 3.29 million Products: Office and hospitality furniture, cabinet products Total Employees: 3,075 www.kimball.com

Main location: Green Bay, WI Divisions: KI Canada, KI Europe Middle East Africa, Pallas Textiles, Spacesaver

Annual sales: \$650 million* ('18) Manufacturing plants: 7 – Tupelo, MS; High Point, NC; Green Bay, Bonduel, Manitowoc, Fort Atkinson, WI; Pembroke, ON Total square footage: 1.9 million Products: Contract/institutional furniture -- chairs, ergonomic seating, conference tables, filing/storage, university/classroom furniture, auditorium seating, wall systems, adjustable work surfaces, healthcare furniture **Total Employees:** 3,000 *www.ki.com*

Hooker Furniture Corp. Main location: Martinsville, VA Divisions: Home Meridian, Bradington-Young, Sam Moore Furniture LLC, Pulaski, Samuel Lawrence Annual sales: \$645 million* ('18) Manufacturing plants: 3 -- Hickory, NC; Bedford, VA; Vietnam Total square footage: 2.5 million (including distribution) Products: Residential furniture; bedroom furniture, occasional furniture, entertainment centers, desks, bookcases, home office, home theater, fabric chairs, leather upholstery **Total Employees: 900** www.hookerfurniture.com

2 b Marvin Windows and Doors Main location: Warroad, MN Divisions: Integrity Windows, Infinity Windows, TruStile Annual sales: \$600 million* ('18) Manufacturing plants: 8 -- Warroad, MN; Northwood, IA; Fargo, Grafton, West Fargo, ND; Ripley, TN; Baker City, OR; Roanoke, VA Total square footage: 3.4 million Products: Millwork; windows, doors Total Employees: 5,500 www.marvin.com

Sauder Woodworking Main location: Archbold. OH Divisions: Sauder RTA, Progressive, Sauder Mfg., Wieland, Butler Woodcrafters, Spec Furniture Annual sales: \$600 million* ('18) Manufacturing plants: 8 -- Archbold, Stryker, OH; Grabill, IN; Richmond, VA; Toronto, ON Total square footage: 4.5 million **Products:** RTA furniture, contract health care and educational seating, church furniture; wood bedroom, dining and occasional furniture **Total Employees: 2,600** www.sauder.com

222 *lozier Corp.* **Main location:** Omaha, NE **Annual sales:** \$500 million* ('18) **Manufacturing plants:** 9 -- Omaha, NE; Scottsboro, AL (2); Middlebury, IN; Joplin, MO; Union, MO; McClure, PA **Total square footage:** 5.2 million **Products:** Store fixtures and retail displays, commercial cabinets, countertops, storage and material handling systems **Total Employees:** 1,800 *www.lozier.com*

23 Teknion Corp. **Main location:** Toronto, ON **Annual sales:** \$500 million* ('18)

Manufacturing plants: 21 -- Calgary, AB; Concord, Markham, Toronto, ON; Montmagny, St. Vallier; St. Romuald, QC; Clayton, NC, Malaysia Total square footage: 2.5 million Products: Contract/office furniture; office chairs, office seating, filing/storage, desks, office systems, conference tables, bookcases, love seats, sofas, upholstered chairs, architectural wall systems **Total Employees:** 3,400 *www.teknion.com*

Flexsteel Industries Inc.

Main location: Dubuque, IA **Divisions:** DMI Furniture Annual sales: \$489 million ('18) Manufacturing plants: 6 -- Harrison, AR; Riverside, CA; Dublin, GA; Dubuque, IA; Starkville, MS; Juarez, Mexico Total square footage: 2,120,000 Products: Residential furniture, Commercial contract/office furniture and recreational furniture -- upholstered chairs, sofas, love seats, recliners, swivel/rockers, office chairs, office seating, occasional tables, desks, dining tables, bedroom furniture **Total Employees: 1,400**

www.flexsteel.com

' Ethan Allen Interiors Inc. Main location: Danbury, CT 📕 🌙 📕 Divisions: Ethan Allen Global Inc., Ethan Allen Retail Inc., Ethan Allen Operations Inc. Annual sales: \$475.7 million ('18) Manufacturing plants: 9 -- Maiden, Old Fort, NC; Passaic, NJ; Orleans, VT, Silao, Mexico; Honduras Total square footage: 3.2 million Products: Residential furniture, dining room, bedroom furniture, occasional furniture, home theater, home office, upholstered chairs, sofas, love seats, swivel/rockers, indoor/outdoor **Total Employees: 4,000** www.ethanallen.com *Asterisk indicates estimated sales.



Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
1	Ashley Furniture Industries Inc.	Arcadia, WI	\$5.209 billion ('18) (excl. retail)	27000	www.ashleyfurniture.com
2	Steelcase Inc.	Grand Rapids, MI	\$3.055 billion ('18)	10700	www.steelcase.com
3	Andersen Corp.	Bayport, MN	\$2.5 billion* ('18)	11000	www.andersenwindows.com
4	MasterBrand Cabinets	Jasper, IN	\$2.390 billion* ('18)	12000	www.masterbrandcabinets.com
5	Herman Miller Inc.	Zeeland, MI	\$2.381 billion ('18)	7600	www.hermanmiller.com
6	Jeld-Wen Inc.	Charlotte, NC	\$2.15 billion* ('17) (N. Am)	9000	www.jeld-wen.com
7	Haworth Inc.	Holland, MI	\$2.04 billion ('17)	7000	www.haworth.com
8	American Woodmark Corp.	Winchester, VA	\$1.7 billion ('18)	10000	www.americanwoodmark.com
9	HNI Corp.	Muscatine, IA	\$1.7 billion* ('18)	8500	www.hnicorp.com
10	Masonite International Corp.	Tampa, FL	\$1.429 billion ('17)	10000	www.masonite.com
11	La-Z-Boy Inc.	Monroe, MI	\$1.338 billion ('18)	8500	www.lazboy.com
12	Knoll Inc.	East Greenville, PA	\$1.26 billion* ('18)	4000	www.knoll.com
13	Pella Corp.	Pella, IA	\$1.25 billion* ('18)	6000	www.pella.com
14	Global Furniture Group	Downsview, ON	\$1 billion* ('18)	4500	www.globaltotaloffice.com
15	Masco Corp.	Livonia, MI	\$965 million* ('18)	10000	www.masco.com
16	Dorel Industries, Inc.	Montreal, QC	\$795 million* ('18)	4500	www.dorel.com
17	Kimball International Inc.	Jasper, IN	\$685.6 million ('18)	3075	www.kimball.com
18	KI	Green Bay, WI	\$650 million* ('18)	3000	www.ki.com
19	Hooker Furniture Corp.	Martinsville, VA	\$645 million* ('18)	900	www.hookerfurniture.com
20	Marvin Windows and Doors	Warroad, MN	\$600 million* ('18)	5500	www.marvin.com
21	Sauder Woodworking	Archbold, OH	\$600 million* ('18)	2600	www.sauder.com
22	Lozier Corp.	Omaha, NE	\$500 million* ('18)	1800	www.lozier.com
23	Teknion Corp.	Toronto, ON	\$500 million* ('18)	3400	www.teknion.com
24	Flexsteel Industries Inc.	Dubuque, IA	\$489 million ('18)	1400	www.flexsteel.com
25	Ethan Allen Interiors Inc.	Danbury, CT	\$475.7 million ('18)	4000	www.ethanallen.com
26	OFS Brands Inc.	Huntingburg, IN	\$404 million ('18)	1850	www.ofsbrands.com
27	Brown Jordan International	St. Augustine, FL	\$400 million* ('18)	1600	www.bji.com
28	idX Corp.	Earth City, MO	\$350 million* ('18)	1500	www.idxcorporation.com
29	Klaussner Furniture Industries	Asheboro, NC	\$350 million* ('18)	1700	www.klaussner.com
30	ClosetMaidGriffon Corp.	Ocala, FL	\$300 million* ('18)	450	www.griffon.com
31	Weather Shield Mfg. Inc.	Medford, WI	\$300 million* ('18)	1900	www.weathershield.com
32	Bassett Furniture Industries	Bassett, VA	\$255 million* ('18)	2000	www.bassettfurniture.com
33	ACProducts, Inc.	The Colony, TX	\$250 million* ('18)	1000	www.advantacabinets.com, www.echeloncabinetry.com
34	Century Furniture/RHF Investments	Hickory, NC	\$250 million* ('18)	1500	www.centuryfurniture.com
35	Elkay Wood Products Co. (ACProducts acquisition early 2019)	Waconia, MN	\$250 million* ('17)	2500	www.corporate.elkay.com
36	Lane Home Furnishings (United Furniture Industries)	Okolona, MS	\$250 million* ('17)	3500	www.unitedfurnitureindustries.com



Rank	Company name	Main location	Annual sales	Total	Website
			(*estimated)	employees	
37	Metrie Inc.	Vancouver, BC	\$250 million* ('18)	1,500	www.metrie.com
38	VT Industries Inc.	Holstein, IA	\$250 million* ('18)	1,500	www.vtindustries.com
39	Woodgrain Millwork, Inc.	Fruitland, ID	\$250 million* ('18)	3,000	www.woodgrain.com
40	Best Home Furnishings	Ferdinand, IN	\$230 million ('18)	900	www.BestHF.com
41	Virco Mfg. Corp.	Torrance, CA	\$230 million* ('18)	700	www.virco.com
42	AIS (Affordable Interior Systems)	Hudson, MA	\$200 million* ('18)	750	www.ais-inc.com
43	Genesis Products	Goshen, IN	\$200 million* ('18)	750	www.genesisproductsinc.com
44	Sherrill Furniture Co.	Hickory, NC	\$200 million* ('18)	1,000	www.sherrillfurniture.com
45	Steinway Inc.	Long Island City, NY	\$200 million* ('17)	1,800	www.steinway.com
46	Wood-Mode Inc.	Kreamer, PA	\$200 million* ('18)	1,200	www.wood-mode.com
47	McCreary Modern Inc.	Newton, NC	\$190 million ('18)	870	www.mccrearymodern.com
48	Franklin Corp.	Houston, MS	\$185 million* ('18)	1,300	www.franklincorp.com
49	American Furniture Mfg. Inc.	Ecru, MS	\$175 million* ('17)	550	www.americanfurn.net
50	Bernhardt Furniture	Lenoir, NC	\$175 million* ('18)	1,500	www.bernhardt.com
51	Kewaunee Scientific Corp.	Statesville, NC	\$158 million ('18)	500	www.kewaunee.com
52	Jasper Group	Jasper, IN	\$153 million ('18)	1,200	www.jaspergroup.us.com
53	Alexandria Moulding (U.S. Lumber)	Alexandria, ON	\$150 million* ('17)	500	www.alexmo.com
54	Conestoga Wood Specialties Inc.	East Earl, PA	\$150 million* ('18)	1,250	www.conestogawood.com
55	Foremost Groups Inc.	East Hanover, NJ	\$150 million* ('18)	1,600	www.foremostgroups.com
56	Irwin Seating Co.	Grand Rapids, MI	\$150 million* ('18)	600	www.irwinseating.com
57	Jackson Furniture	Cleveland, TN	\$150* million ('18)	1,500	www.jacksonfurniture.com
58	Kolbe & Kolbe Millwork Co. Inc.	Wausau, WI	\$150 million* ('18)	1,000	www.kolbe-kolbe.com
59	L.A. Darling Co.	Paragould, AR	\$150 million* ('18)	500	www.ladarling.com
60	Palliser Furniture Ltd.	Winnipeg, MB	\$150 million* ('18)	1,700	www.palliser.com
61	Quanex Building Products (Wood Components)	Chatsworth, IL	\$150 million* ('18)	600	www.quanex.com
62	Sierra Pacific Windows	Anderson, CA	\$150 million* ('18)	600	www.sierrapacificwindows.com
63	Southern Motion Inc.	Pontotoc, MS	\$150 million* ('17)	1,450	www.southernmotion.com
64	Standard Furniture Manufacturing	Bay Minette, AL	\$150 million* ('18)	750	www.standard-furniture.com
65	Stickley Inc., L. & J.G.	Manlius, NY	\$150 million* ('18)	1,400	www.stickley.com
66	Wellborn Cabinet Inc.	Ashland, AL	\$150 million* ('18)	1,550	www.wellborn.com
67	Woodcraft Industries (Quanex)	St. Cloud, MN	\$150 million* ('18)	1,000	www.woodcraftind.com
68	W W Wood Products Inc.	Dudley, MO	\$125 million* ('18)	1,000	www.wwinc.com
69	Stevens Industries Inc.	Teutopolis, IL	\$123 million* ('18)	540	www.stevensind.com
70	Decore-ative Specialties	Monrovia, CA	\$118 million ('18)	900	www.decore.com
71	Exemplis Corp./SitOnlt	Cypress, CA	\$110 million* ('17)	250	www.exemplis.net
72	Albany Industries (Standard Furniture)	New Albany, MS	\$100 million* ('18)	500	www.albanyindustries.com
73	Bertch Cabinet Mfg. Inc.	Waterloo, IA	\$100 million* ('17)	750	bertch.com
74	Bush Industries Inc.	Jamestown, NY	\$100 million* ('18)	350	www.bushfurniture.com



Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
75	CFGroup	Newport, TN	\$100 million* ('18)	500	www.commercialfurniture- group.com
76	Groupe Lacasse	Saint-Pie, QC	\$100 million* ('18)	561	www.groupelacasse.com
77	Hughes Furniture Industries Inc.	Randleman, NC	\$100 million* ('18)	740	www.hughesfurniture.com
78	Hussey Seating Co.	North Berwick, ME	\$100 million* ('18)	280	husseyseating.com
79	Leedo Mfg.	Stafford, TX	\$100 million* ('17)	600	www.leedo.com
80	Master WoodCraft Cabinetry (ACProducts)	Marshall, TX	\$100 million ('17)	540	www.mwccabinetry.com
81	Mitchell Gold & Bob Williams	Taylorsville, NC	\$100 million* ('18)	600	www.mgandbw.com
82	Patrick Industries Inc.	Elkhart, IN	\$100 million* ('18)	5,000	www.patrickind.com
83	Republic Elite (LDC Stone Inc.)	Marshall, TX	\$100 million* ('18)	450	www.republicelite.com
84	Rowe Fine Furniture	Elliston, VA	\$100 million* ('18)	750	www.rowefurniture.com
85	Trendway Corp.	Holland, MI	\$100 million* ('18)	350	www.trendway.com
86	Vaughan-Bassett Furniture Co.	Galax, VA	\$100 million* ('18)	700	www.vaughan-bassett.com
87	Huntwood Industries	Spokane, WA	\$90 million* ('18)	683	www.huntwood.com
88	Showplace Wood Products	Harrisburg, SD	\$89 million* ('18)	611	www.showplacecabinetry.com
89	Kith Kitchens	Haleyville, AL	\$86 million* ('18)	600	www.kithkitchens.com
90	Artitalia Group	Montreal, QC	\$85 million* ('18)	450	www.artitalia.com
91	Marsh Furniture Co.	High Point, NC	\$82 million* ('17)	650	www.marshfurniture.com
92	Krug Inc.	Kitchener, ON	\$80 million* ('18)	450	www.krug.ca
93	Montbleau & Associates	San Diego, CA	\$80 million* ('18)	180	http://montbleau.com
94	Panel Processing Inc.	Alpena, MI	\$80 million* ('18)	270	www.panel.com
95	MTS Seating	Temperance, MI	\$78 million ('18)	435	www.mtsseating.com
96	Northern Contours Inc.	Mendota Heights, MN	\$78 million* ('18)	500	www.northerncontours.com
97	American Leather	Dallas, TX	\$75 million* ('18)	500	www.americanleather.com
98	Canadel Furniture Inc.	Louiseville, QC	\$75 million* ('18)	500	www.canadel.ca
99	Colony Inc.	Elgin, IL	\$75 million* ('17)	500	www.colonydisplay.com
100	Dura Supreme Inc.	Howard Lake, MN	\$75 million* ('18)		durasupreme.com
101	Fetzer Architectural Woodwork	Salt Lake City, UT	\$75 million* ('18)	300	www.fetzerwood.com
102	Groupe Cabico	Coaticook, QC	\$75 million* ('18)	500	www.cabico.com
103	Loewen Windows and Doors	Steinbach, MB	\$75 million* ('18)	600	www.loewen.com
104	Mayline-Safco	New Hope, MN	\$75 million* ('18)	200	www.mayline.com
105	Mission Bell Manufacturing, Inc.	Morgan Hill, CA	\$75 million* ('18)	250	www.missionbell.com
106	Mity, Inc.	Orem, UT	\$75 million* ('17)	400	www.mityinc.com
107	Nemschoff Chairs (Herman Miller)	Sheboygan, WI	\$75 million* ('18)	300	www.nemschoff.com
108	Smith Brothers of Berne Inc.	Berne, IN	\$75 million* ('18)	500	www.smithbrothersfurniture.com
109	University Loft Co.	Greenfield, IN	\$75 million* ('17)	125	www.uloft.com
110	Vanguard Furniture Co. Inc.	Hickory, NC	\$75 million* ('18)	500	www.vanguardfurniture.com
111	Woodhaven Industries	Coolidge, GA	\$75 million* ('17)	700	www.aaronents.com
112	Kent Moore Cabinets Ltd.	Bryan, TX	\$74 million ('18)		www.kentmoorecabinets.com
112	Contractor Cubinolo Eld.		<i>ψ.</i> 1 11111011 [10]	5/5	



Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
113	Lanz Cabinet Shop	Eugene, OR	\$74 million ('18)	500	www.lanzcabinets.com
114	Elran Furniture Ltd.	Pointe-Claire, QC	\$70 million* ('18)	500	www.elran.com
115	Essential Cabinetry Group	Rockledge, FL	\$70 million* ('18)	500	www.dccabinetry.com
116	Fleetwood Fixtures	Leesport, PA	\$70 million* ('18)	160	www.fleetwoodfixtures.com
117	Inscape Ltd.	Holland Landing, ON	\$70 million ('18)	400	www.inscapesolutions.com
118	Kitchen Kompact Inc.	Jeffersonville, IN	\$70 million* ('18)	185	www.kitchenkompact.com
119	Bellmont Cabinet Co.	Sumner, WA	\$67.5 million ('18)	320	www.bellmontcabinets.com
120	Decor Cabinets Ltd.	Morden, MB	\$67 million ('18)	500	www.decorcabinets.com
121	Lexington Mfg. Co.	Minneapolis, MN	\$67 million* ('18)	200	www.lexingtonmfg.com
122	Barbosa Cabinets Inc.	Tracy, CA	\$65 million* ('18)	500	www.barcab.com
123	Crystal Cabinet Works Inc.	Princeton, MN	\$65 million* ('18)	450	www.crystalcabinets.com
124	Canyon Creek Cabinet Co.	Monroe, WA	\$62 million ('18)	420	www.canyoncreek.com
125	Koetter Woodworking Inc.	Borden, IN	\$60 million* ('18)	325	www.koetterwoodworking.com
126	Bestar Inc.	Lac Megantic, QC	\$55 million ('18)	180	www.bestar.ca
127	Glenn Rieder, Inc.	West Allis, WI	\$55 million* ('18)	260	www.glennrieder.com
128	Merritt	Mentor, Ohio	\$53 million ('17)	300	www.merrittwoodwork.com
129	American Display & Fixture	Chattanooga, TN	\$50 million* ('17)	250	www.mktalliance.com
130	Amstore Corp.	Grand Rapids, MI	\$50 million* ('18)	200	www.amstore.com
131	Artopex	Granby, QC	\$50 milllion* ('17)	500	www.artopex.com
132	Baker Interiors Group	Hickory NC	\$50 million* ('18)	320	www.bakerfurniture.com
133	Barnett Millworks Inc.	Theodore, AL	\$50 million* ('18)	250	www.barnettmillworks.com
134	Cal Door & Drawer	Salinas, CA	\$50 million* ('18)	350	www.caldoor.com
135	Eggers Industries (VT Industries)	Two Rivers, WI	\$50 million ('17)	425	www.eggersindustries.com
136	EMI Industries LLC	Tampa, FL	\$50 million* ('17)	375	www.emiindustries.com
137	Fairfield Chair Co.	Lenoir, NC	\$50 million* ('18)	500	www.fairfieldchair.com
138	Foldcraft Co.	Kenyon, MN	\$50 million* ('18)	250	www.foldcraft.com
139	Foliot Furniture	Saint-Jerome, QC	\$50 million* ('17)	400	www.foliot.com
140	Howard Miller	Zeeland, MI	\$50 million* ('18)	500	www.howardmiller.com
141	Ikea Industry Danville	Ringgold, VA	\$50 million* ('18)	275	www.swedwood.com
142	John Boos & Co.	Effingham, IL	\$50 million* ('18)	225	www.johnboos.com
143	JSI Store Fixtures	Milo, ME	\$50 million* ('18)	350	www.jsistorefixtures.com
144	Kountry Wood Products	Nappanee, IN	\$50 million* ('18)	500	www.kountrywood.com
145	Martin Furniture	San Diego, CA	\$50 million* ('18)	600	www.martinfurniture.com
146	Nucraft Furniture Co.	Comstock Park, MI	\$50 million* ('17)	275	www.nucraft.com
147	Reborn Cabinets Inc.	Anaheim, CA	\$50 million* ('18)	300	www.reborncabinets.com
148	Riverside Furniture Corp.	Fort Smith, AR	\$50 million* ('17)	85	www.riverside-furniture.com
149	TMI Systems Design Corp.	Dickinson, ND	\$50 million* ('18)	250	www.tmisystems.com
150	Appalachian Wood Products Inc.	Clearfield, PA	\$47 million ('18)	308	www.appwood.com
151	Elias Woodwork & Mfg. Ltd.	Winkler, MB	\$46 million ('18)	355	www.eliaswoodwork.com



Rank	Company name	Main location	Annual sales	Total	Website
			(*estimated)	employees	
152	Wellborn Forest Products	Alexander City, AL	\$45 million* ('18)	275	www.wellbornforest.com
153	HG Holdings, Inc. (Stanley Furniture)	Stanleytown, VA	\$44.6 million ('17)	250	www.stanleyfurniture.com
154	Superior Cabinets	Saskatoon, SK	\$42 million ('18)	240	www.superiorcabinets.ca
155	AyA Kitchens and Baths	Mississauga, ON	\$40 million* ('18)	330	www.ayakitchens.com
156	BDM + Furniture Inc.	Maskinonge, QC	\$40 million ('17)	570	www.bdmfurniture.com
157	Caracole	Greensboro, NC	\$40 million* ('18)	50	www.caracole.com
158	Contact Industries (Endura Industries)	Clackamas, OR	\$40 million* ('18)	215	www.contactind.com
159	ICI (Institutional Casework, Inc.)	Paris, TN	\$40 million* ('17)	250	www.iciscientific.com
160	Imperial Woodworking Co.	Palatine, IL	\$40 million* ('18)	250	www.imperialwoodworking.com
161	Indiana Furniture	Jasper, IN	\$40 million* ('18)	300	www.indianafurniture.com
162	Mark Richey Woodworking and Design	Newburyport, MA	\$40 million* ('18)	110	www.markrichey.com
163	Nightingale Corp.	Mississauga, ON	\$40 million* ('18)	200	www.nightingalechairs.com
164	T.J. Hale Co.	Menomonee Falls, WI	\$40 million* ('18)	150	www.tjhale.com
165	Tuohy Furniture	Chatfield, MN	\$40 million* ('18)	230	www.tuohyfurniture.com
166	Stylus Made-To-Order Sofas	Burnaby, BC	\$39.8 million* ('18)	225	www.stylussofas.com
167	Ferche Millwork Inc.	Rice, MN	\$38 million* ('17)	155	www.ferche.com
168	Valley Cabinet Inc.	De Pere, WI	\$38 million ('18)	250	www.valleycustomdoor.com
169	Goebel Fixture Co.	Hutchinson, MN	\$35 million* ('18)	150	www.gf.com
170	Kabinart	Nashville, TN	\$35 million ('18)	180	www.kabinart.com
171	PIN	Irving, TX	\$35 million* ('18)	190	www.pin.com
172	Royal Cabinets	Pomona, CA	\$35 million* ('18)	350	www.royalcabinets.com
173	Saco Industries Inc.	Lowell, IN	\$35 million* ('18)	350	www.sacoindustries.com
174	Watson Furniture Group	Poulsbo, WA	\$35 million* ('18)	150	www.watsonfurniture.com
175	Wisconsin Built Inc.	Deerfield, WI	\$35 million* ('17)	180	www.wisconsin-built.com
176	Grandview Products Co. (Woodmont Cabinetry)	Parsons, KS	\$34 million ('18)	300	grandviewcabinets.com
177	Solid Comfort	Fargo, ND	\$34 million* ('18)	125	www.solidcomfort.com
178	Spectrum Industries Inc.	Chippewa Falls, WI	\$32 million* ('18)	185	www.spectrumfurniture.com
179	Case Systems Inc.	Midland, MI	\$30 million* ('18)	150	www.casesystems.com
180	Cuisine Ideale Group Inc.	Sherbrooke, QC	\$30 million ('18)	200	, www.cuisineideale.com
181	Darran	High Point, NC	\$30 million* ('18)	175	www.darran.com
182	Davis Furniture Industries	High Point, NC	\$30 million* ('18)	200	www.davisfurniture.com
183	Durham Furniture Inc.	Durham, ON	\$30 million* ('18)	190	www.durhamfurniture.com
184	Holiday Kitchens	Rice Lake, WI	\$30 million* ('18)	210	www.holidaykitchens.com
185	Lazar Industries LLC	Siler City, NC	\$30 million* ('18)	250	www.lazarind.com
186	Magnussen Home Furnishings Ltd.	New Hamburg, ON	\$30 million* ('17)	100	www.magnussen.com
187	Metropolitan Cabinet & Countertop	Norwood, MA	\$30 million ('18)	175	metcabinet.com
188	Monschein Industries, Inc.	Riverbank, CA	\$30 million* ('18)	247	www.monscheincabinets.com
189	Mouser Custom Cabinetry LLC	Elizabethtown, KY	\$30 million* ('18)	240	www.mousercc.com
190	Premier EuroCase Inc.	Denver, CO	\$30 million* ('18)		www.premiereurocase.com
.,.		2 5	+ - oo (10)	110	



Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
191	Sico Inc.	Minneapolis, MN	\$30 million* ('17)	250	www.sicoinc.com
192	Telescope Casual Furniture Inc.	Granville, NY	\$30 million* ('18)	300	www.telescopecasual.com
193	WB Mfg. (Wisconsin Bench)	Thorp, WI	\$30 million* ('18)	250	www.wibenchmfg.com
194	Corsi Group	Indianapolis, IN	\$28 million* ('18)	160	www.corsigroup.com
195	Dubois Wood Products Inc.	Huntingburg, IN	\$26 million ('18)	125	www.duboiswood.com
196	Eastern Millwork Inc.	Jersey City, NJ	\$26 million ('18)	75	www.eastern-millwork.com
197	Adams Group	North Port, FL	\$25 million* ('18)	100	www.discoveradams.com
198	BJ Tidwell Cabinetry	San Antonio, TX	\$25 million* ('17)	350	www.bjtidwell.com
199	Candlelight Cabinetry	Lockport, NY	\$25 million* ('18)	230	www.candlelightcab.com
200	Cox Interior Inc.	Campbellsville, KY	\$25 million* ('17)	400	www.coxinterior.com
201	Decor-Rest Furniture	Woodbridge, ON	\$25 million* ('18)	300	www.decor-rest.com
202	Grabill Cabinet Co. Inc.	Grabill, IN	\$25 million* ('18)	170	www.grabillcabinets.com
203	Haas Cabinet Co. Inc.	Sellersburg, IN	\$25 million* ('18)	250	www.haascabinet.com
204	Halcon Corp.	Stewartville, MN	\$25 million* ('18)	200	www.halconfurniture.com
205	JTB Furniture	Columbus, MS	\$25 million* ('18)	200	www.jtbfurniture.com
206	OakCraft Inc.	Peoria, AZ	\$25 million* ('18)	325	www.oakcraft.com
207	Parenti & Raffaelli Ltd.	Mt. Prospect, IL	\$25 million* ('18)	125	www.parentiwoodwork.com
208	Perdue Woodworks	Rapid City, SD	\$25 million* ('18)	150	www.perduesinc.com
209	R.D. Henry & Co.	Wichita, KS	\$25 million* ('18)	220	www.rdhenry.com
210	Rynone Manufacturing Corp.	Sayre, PA	\$25 million* ('18)	250	rynone.com
211	Southern Furniture Co.	Conover, NC	\$25 million* ('18)	300	www.southernfurniture.net
212	Tru Cabinetry	Ashland, AL	\$25 million* ('18)	260	www.truwood.com
213	Hi-Lo Industries Inc. dba Bridgewood Custom Cabinetry	Chanute, KS	\$23.6 million ('18)	230	www.bridgewoodcabinets.com
214	Norwalk Furniture	Norwalk, OH	\$23 million ('18)	210	www.norwalkfurniture.com
215	Signature Custom Cabinetry Inc.	Ephrata, PA	\$21.5 million ('18)	120	www.signaturecab.com
216	Fashion Cabinet Mfg., Inc.	West Jordan, UT	\$21 million ('18)	140	www.fashioncabinet.com
217	Woodharbor Custom Cabinetry	Mason City, IA	\$21 million ('18)	220	www.woodharbor.com
218	Bernhard Woodwork Ltd.	Northbrook, IL	\$20 million* ('18)	70	www.bernhardwoodwork.com
219	Boden Alexander	Portland, OR	\$20 million* ('18)	200	www.bodenalexander.com
220	Chandler Cabinets	Pilot Point, TX	\$20 million* ('17)	112	chandlercabinets.net
221	Chandler Inc.	Afton, MN	\$20 million* ('18)	100	chandlerinc.com
222	David Edward Co. (Kimball)	Baltimore, MD	\$20 million ('18)	175	www.davidedward.com
223	DeWils Industries	Vancouver, WA	\$20 million* ('18)	125	dewils.com
224	Downsview Woodworking Ltd.	Mississauga, ON	\$20 million* ('18)	200	www.downsviewkitchens.com
225	Dutailier	Saint-Pie, QC	\$20 million* ('18)	180	www.dutailier.com
226	Dynamic Furniture Corp.	Calgary, AB	\$20 million* ('18)	200	www.dynamicfurniture.com
227	Euro-Rite Cabinets Ltd.	Pitt Meadows, BC	\$20 million* ('18)	130	www.eurorite.com
228	Evans Cabinet Corp.	Dublin, GA	\$20 million* ('18)	200	www.evanscabinet.com



LEADERS	SPECIAL REPORT		Annual sales	Total	
Rank	Company name	Main location	(*estimated)	employees	Website
229	Frank Chervan Inc.	Bedford, VA	\$20 million* ('18)	170	www.chervan.com
230	Leathercraft, Inc.	Conover, NC	\$20 million* ('18)	200	www.leathercraft-furniture.com
231	Lloyd Flanders Industries Inc.	Menominee, MI	\$20 million* ('17)	150	www.lloydflanders.com
232	Marge Carson	Pomona, CA	\$20 million* ('18)	100	www.margecarson.com
233	Milford Enterprises Inc.	Quakertown, PA	\$20 million* ('18)	85	www.milfordei.com
234	Pinehurst Group Inc.	Orangeville, ON	\$20 million* ('18)	100	www.pinehurstinc.com
235	Plain + Fancy Custom Cabinetry	Schaefferstown, PA	\$20 million* ('18)	110	www.plainfancycabinetry.com
236	Plato Woodwork Inc.	Plato, MN	\$20 million* ('18)	124	www.platowoodwork.com
237	Quality Custom Cabinetry Inc.	New Holland, PA	\$20 million* ('18)	175	www.qcci.com
238	Showbest Fixture Corp.	Henrico, VA	\$20 million* ('18)	150	www.showbest.com
239	3C Store Fixtures Inc.	Wilson, NC	\$20 million* ('18)	105	www.3c-inc.net
240	Caperton Furnitureworks LLC	Berkeley Springs, VVV	\$19 million ('18)	140	gatcreek.com
241	Ampco by AJW	Miami, FL	\$18 million* ('17)	135	www.ampco.com
242	Bishop Fixture & Millwork Inc.	Balsam Lake, WI	\$18 million* ('18)	150	www.bishopfixtures.com
243	Gaithersburg Cabinetry & Millwork	Warrenton, VA	\$18 million ('18)	80	www.gcabinet.com
244	Giffin Interior & Fixture, Inc.	Bridgeville, PA	\$18 million ('18)	100	www.giffininterior.com
245	Laurysen Kitchens	Stittsville, ON	\$18 million* ('18)	150	www.laurysenkitchens.com
246	Anderson Wood Products Co.	Louisville, KY	\$17 million ('18)	150	www.andersonwood.com; hardwoodpellet.com
247	High Point Furniture Industries	High Point, NC	\$17 million ('18)	120	www.hpfi.com
248	Nordic Interior Inc.	Flushing, NY	\$17 million* ('18)	100	www.nordicinterior.com
249	Northway Industries Inc.	Middleburg, PA	\$16.9 million ('18)	140	www.northwayind.com
250	Mystic Millwork	Norwood, MA	\$16.7 million* ('17)	120	www.mysticscenic.com
251	Adelphi Kitchens Inc.	Robesonia, PA	\$15 million* ('18)	120	www.adelphikitchens.com
252	Archon Woodworks Inc.	Omaha, NE	\$15 million ('17)	150	www.archonwood.com
253	Artone LLC	Jamestown, NY	\$15 million ('18)	100	www.artonemfg.com
254	Bishop Cabinets Inc.	Montgomery, AL	\$15 million* ('18)	110	www.bishopcabinets.com
255	Brakur Custom Cabinetry Inc.	Shorewood, IL	\$15 million ('18)	125	www.brakur.com
256	Brandom Cabinets, Wisenbaker Builder Services	Hillsboro, TX	\$15 million ('18)	200	www.brandom.com
257	Buhler Furniture	Winnipeg, MB	\$15 million* ('18)	150	www.buhlerfurniture.com
258	Busby Cabinets	Alachua, FL	\$15 million* ('18)	75	www.busbycabinets.com
259	Carolina Furniture Works Inc.	Sumter, SC	\$15 million* ('17)	180	www.carolinafurnitureworks.com
260	ClosetAmerica	Landover, MD	\$15 million ('18)	110	www.closetamerica.com
261	Cooper Enterprises, Inc.	Shelby, OH	\$15 million ('18)	100	www.cooperenterprises.com
262	Crestwood, Inc.	Salina, KS	\$15 million* ('18)	120	www.crestwood-inc.com
263	Crown Point Cabinetry	Claremont, NH	\$15 million* ('18)	100	www.crown-point.com
264	Grand Manor Furniture	Lenoir, NC	\$15 million* ('18)	100	www.grandmanorfurniture.com
265	Herrick & White	Cumberland, RI	\$15 million* ('18)	100	herrick-white.com
266	LaFata Cabinets	Shelby Township, MI	\$15 million* ('18)	130	www.lafata.com
267	Mid-America Cabinets Inc.	Gentry, AR	\$15 million* ('18)	100	midamericacabinets.com



THE INDUSTRY LEADERS	SPECIAL REPORT				
Rank	Company name	Main location	Annual sales (*estimated)	Total employees	Website
268	Mock Woodworking Co.	Zanesville, OH	\$15 million ('18)	40	www.mockwoodworking.com
269	Modern Woodcrafts Inc.	Plainville, CT	\$15 million* ('18)	65	www.modernwoodcrafts.com
270	Moduform	Fitchburg, MA	\$15 million* ('18)	150	moduform.com
271	Neutral Posture Inc.	Bryan, TX	\$15 million* ('18)	80	www.neutralposture.com
272	Thos. Moser Cabinetmakers	Auburn, ME	\$15 million* ('18)	135	www.thosmoser.com
273	Timberlane, Inc.	Montgomery, PA	\$15 million* ('18)	65	timberlane.com
274	Whittier Wood Products	Eugene, OR	\$15 million* ('17)	350	www.whittierwood.com
275	Worden Co.	Holland, MI	\$15 million* ('17)	105	www.wordencompany.com
276	Xybix Systems, Inc.	Littleton, CO	\$15 million* ('18)	50	www.xybix.com
277	Carson's Inc.	Archdale, NC	\$14 million* ('17)	130	www.carsonshospitality.com
278	American Millwork and Cabinetry Inc.	Emmaus, PA	\$12.2 million ('18)	76	www.amcmillwork.com
279	Lewis Lumber Products, Inc.	Picture Rocks, PA	\$10.5 million ('18)	38	www.lewislp.com
280	Barzotti Woodworking Ltd.	Guelph, ON	\$10 million* ('18)	150	www.barzotti.com
281	Buffelen Woodworking Co.	Tacoma, WA	\$10 million* ('18)	125	www.buffelendoor.com
282	Carlton Mfg. Inc.	Mt. Vernon, TX	\$10 million* ('18)	75	carltonmfg.com
283	Classic Leather, Inc.	Hickory, NC	\$10 million* ('18)	100	www.classic-leather.com
284	Concordia Furniture Ltd.	Montreal, QC	\$10 million* ('18)	60	www.concordiafurniture.com
285	Custom Wood Products	Roanoke, VA	\$10 million* ('18)	100	www.cwpcabinetry.com
286	Dakota Kitchen & Bath, Inc.	Sioux Falls, SD	\$10 million* ('18)	115	www.dakotakitchen.com
287	EncoreGarage	East Dundee, IL	\$10 million* ('18)	50	www.EncoreGarage.com
288	Fancher Chair Co. Inc.	Falconer, NY	\$10 million* ('18)	125	www.fancherchair.com
289	High Country	Longmont, CO	\$10 million ('17)	50	www.highcountrymil.com
290	Jasper Chair	Jasper, IN	\$10 million* ('18)	100	www.jasperchair.com
291	Kountry Kraft	Newmanstown, PA	\$10 million* ('18)	125	www.kountrykraft.com
292	LaCrosse Furniture Co.	La Crosse, KS	\$10 million* ('18)	75	www.lacrossefurniture.com
293	Merric Millwork and Seating	O'Fallon, MO	\$10 million* ('18)	40	www.merric.com
294	Millwork One Inc.	Cranston, RI	\$10 million* ('18)	75	www.millworkone.com
295	Profile Cabinet & Design	Kansas City, MO	\$10 million* ('18)	225	www.profilecabinet.comom
296	Sunco Cabinets	South Easton, MA	\$10 million* ('18)	50	suncocabinets.com
297	Tri-Star Cabinet & Top Co.	New Lenox, IL	\$10 million* ('18)	100	www.tristarcabinets.com
298	Western Idaho Cabinets	Boise, ID	\$10 million* ('18)	170	www.westernidahocabinets.com
299	Woodland Furniture LLC	Idaho Falls, ID	\$10 million* ('18)	85	www.woodlandfurniture.com
300	Bruewer Woodwork Mfg. Co.	Cleves, OH	\$9.5 million ('18)	40	www.bruewerwoodwork.com